Wednesdays

at 4 pm CET

SPARK Europe Education

**Technology Transfer:** How to deal with Inventions and what **Technology Transfer has to do with your** day-to-day business

Dr. Sabina Heim (Ascenion)

2 November 2022 | 4 - 5 pm (CET) | Online Webinar

Did you ever come across a MTA, CDA, NDA or IP? Did you wonder why they exist? Or even what those terms mean? In this webinar, Dr. Sabina Heim will shed light on those terms, touch upon the basic mechanisms of technology transfer in the life sciences and what to consider when you are working on a potential invention.



You will gain insight into:

- mechanism to protect your idea and their differences
- basic rules of intellectual property (IP)
- how to get from idea to invention
- avoiding pitfalls and mishaps along the way

Dr. Sabina Heim has 20 years experience as Technology Manager in Life Science at Ascenion GmbH with special expertise in assessment of inventions and technologies. She conducts scientific and economic evaluations of inventions and promotes licenses of Intellectual Property Rights to the biotech industry and big pharma. Apart from analyzing the scientific background of inventions, she also assesses the market potential of Intellectual Property. This ranges from a general market overview to detailed analyses that include risk adjusted net present value (rNPV) calculations.

## Online via Zoom | Please register here!

Registration to the webinar is required in advance. Please register no later than (November 1st). Please note that you will receive the Zoom-link and access code the evening before the lecture and that access to last minute registrations, cannot be guaranteed.

In unforeseen cases, the organizers may change and update topics and speakers.

SPARK is an initiative created at Stanford University, to overcome challenges associated with translation of academic discoveries.















